## Message Text

LIMITED OFFICIAL USE

PAGE 01 TEL AV 00233 120857Z ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W

-----120859Z 014980 /17

PR 120825Z JAN 77

FM AMEMBASSY TEL AVIV

TO AMEMBASSY JIDDA PRIORITY

AMEMBASSY KUWAIT PRIORITY

AMEMBASSY TEHRAN PRIORITY

AMEMBASSY MANAMA PRIORITY

AMCONSUL DHAHRAN PRIORITY

USINT BAGHDAD PRIORITY

INFO SECSTATE WASHDC 4401

USDOC WASHDC

LIMITED OFFICIAL USE TEL AVIV 0233

USDOC

E.O. 11652: N/A TAGS: BEXP, IS

SUBJECT: EXPORT DEVELOPMENT OF WOOD PRODUCTS

- 1. THERE WAS RECENT EXCHANGE TELEGRAMS BETWEEN USDOC AND SEVERAL POSTS IN ARAB COUNTRIES ON ABOVE SUBJECT. TEL AVIV WAS NOT INCLUDED ON DISTRIBUTION LIST. SPECIALIZED TRADE MISSION CURRENTLY IN ISRAEL, PROCEEDING TEHRAN JAN. 14-20, HAS AMONG MEMBERS HEARIN FOREST INDUSTRIES, PORTLAND, OREGON, WHO SUPPLIES FULL RANGE WOOD PRODUCTS, INCLUDING HARDWOOD LUMBER AND PANELING, SOFTWOOD PLYWOOD, AND PRINTED AND EMBOSSED PREFINISHED PLYWOOD ON WOOD AS WELL AS ON MEDIUM-DENSITY FIBERBOARD. MISSION MEMBER IS JOE HEARIN, PRESIDENT OF FIRM.
- 2. SUBSTANCE OF TRAFFIC FROM POSTS TO USDOC WAS THAT MARGINAL MARKET OPPORTUNITIES APPEARED TO PRECLUDE RECEIVING FULL IOGA TRADE MISSION FROM NATIONAL FOREST PRODUCTS LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 TEL AV 00233 120857Z

ASSOCIATION (NFPA), BUT THAT ONE OR TWO MAN TEAM MIGHT WELL VISIT ADDRESSEE POSTS FOR FACT-FINDING AND BRIEF MARKET SURVEY. IT HAS OCCURRED TO DIRECTOR CURRENT TRADE MISSION THAT JOE HEARIN MIGHT CONCEIVABLY FILL THE BILL FOR THIS SURVEY WORK. HE IS INTERESTED IN MAKING TWO OR THREE STOPS AFTER JAN.20 BUT WOULD NEED ASSISTANCE FROM POSTS IN SECURING VISAS, HOTEL RESERVATIONS AND BUSINESS APPOINTMENTS. HEARIN IS EMINENTLY

QUALIFIED UNDERTAKE SURVEY ON BEHALF HIS INDUSTRY IN VIEW BROAD PRODUCT LINE AND KNOWLEDGE WOOD PRODUCTS INDUSTRY. SHOULD SURVEY REVEAL MARKETS HAVE DEVELOPMENTAL POTENTIAL, IT MIGHT THEN BE FEASIBLE CONSIDER SCHEDULING NFPA IOGA TRADE MISSION TO SELECTED POSTS.

- 3. EXTREMELY SHORT LEAD TIME MAY WELL PREVENT IMPLEMENTING PROGRAM, BUT ANY POSTS FEELING CONCEPT HAS MERIT AND WISHING ASSIST HEARIN WITH VISAS, HOTEL RESERVATIONS AND APPROPRIATE APPOINT-MENTS SHOULD NOTIFY TEHRAN BY PRIORITY TELEGRAM. AS HEARIN'S PRESENT PASSPORT HAS ISRAEL ENTRY STAMP, HE WILL SECURE NEW ONE IN TEHRAN AND MAKE VISA APPLICATIONS THERE DURING PERIOD JAN. 14-20. ITINERARY CAN BE FIXED DEPENDING UPON RESPONSES.
- 4. POSTS' CONSIDERATION THIS PROPOSAL APPRECIATED.

  AMERICAN WOOD PRODUCTS' INDUSTRY KEENLY INTERESTED DEVELOPING EXPORT TRADE TO NEAR EAST, AND HEARIN'S VISITS TO MARKETS MAY WELL BE CATALYST TO CONSIDERABLY EXPANDED EXPORT TRADE WITH THESE COUNTRIES.

  DUNNIGAN

LIMITED OFFICIAL USE

NNN

## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

Concepts: n/a

Control Number: n/a Copy: SINGLE Sent Date: 12-Jan-1977 12:00:00 am

Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note:

Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TELAV00233
Document Source: CORE
Document Unique ID: 00

**Document Unique ID: 00** 

Drafter: n/a Enclosure: n/a Executive Order: N/A

Errors: N/A **Expiration:** 

Film Number: D770011-0711

Format: TEL

From: TEL AVIV Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1977/newtext/t19770157/aaaabxyj.tel

Line Count: 82 Litigation Code IDs: Litigation Codes:

Litigation History: Locator: TEXT ON-LINE, ON MICROFILM

Message ID: 084770da-c288-dd11-92da-001cc4696bcc

Office: ACTION NEA

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 30-Nov-2004 12:00:00 am

Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 3611182 Secure: OPEN Status: NATIVE

Subject: EXPORT DEVELOPMENT OF WOOD PRODUCTS

TAGS: BEXP, IS To: JIDDA KUWAIT

Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/084770da-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009